

2014 regional SEMINARS
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Investigative Farming
Keys to Growing a Successful Hearing

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Good Soil: Making Sure You have Proper Preparation

- Laying a Foundation of Fertilizer



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Good Soil: Making Sure You have Proper Preparation

- Understand the Allegations
- Develop Key Relationships
 - Complainant
 - Respondent
 - Attorneys


For many... the investigator may be their only contact with the licensing agency


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Field Work: You reap what you sow

- Evidence Collection
- Interviews
- Reports, Memos and Affidavits




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Field Work: You reap what you sow

- As an Investigator, your goals should be:
 - Objective Fact-Finder
 - Integrity and High Ethical Standards

Ultimately, you are paid to think!

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**Taking your Crop to Market:
How good is your produce?**

- Days leading up to the Hearing
- Preparing to Testify
- Testifying
- Additional role as part of the Investigative Panel




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